

Initial Sales Record of \$4,661,110 (2013-2019) without Sales & Marketing Department

S/N	Country	2019 Sales		2018 Sales		2017 Sales		2016 Sales		2015 Sales		2013 & 2014 Sales		Total Sales	Total Qty
		Qty	\$	Qty	\$	Qty	\$	Qty	\$	Qty	\$	Qty	\$	\$	Qty
1	Singapore	20,147	347,996	19,394	357,659	32,260	510,603.38	25,746	530,804	38,357	787,484	83,751	1,589,445	4,123,991.61	219,655
2	Taiwan		-		-		-	13,700	101,300	2,350	17,400	1,750	14,500	133,200.00	17,800
3	Japan		-		-	200	554.00		-		-	6,100	75,640	76,194.00	6,300
4	Nigeria		-	300	3,178	11,650	57,500.00		-		-	20,500	30,000	90,677.58	32,450
5	Indonesia	100	1,250	350	4,525	178	2,000.00		-	350	4,750		-	12,525.00	978
6	Netherlands		-		-	220	3,800.00	50	50		-	500	7,434	11,284.00	770
7	Sri-Lanka		-		-		-		-	6,900	55,425	1,000	8,000	63,425.00	7,900
8	Online Sales	991	23,831	1,380	31,733	977	22,179.00	401	8,534	192	4,296	892	15,952	106,524.46	4,833
9	Others	596	7,703	250	3,690		-	220	3,011		-	2,561	28,885	43,288.16	3,627
		21,834	380,780	21,674	400,784	45,485	596,636	40,117	643,699	48,149	869,355	117,054	1,769,856	4,661,109.81	294,313.00
Avg Selling Price		\$ 17.44		\$ 18.49		\$ 13.12		\$ 16.05		\$ 18.06		\$ 15.12		\$ 15.84	

Breakdown of intial \$4.6M Sales

